



FLORIDA TRUCKING ASSOCIATION: WITH YOU EVERY MILE!

The FTA works at every level to promote the success of Florida's trucking industry. From small trucking companies to large operations and specialized fleets, we have the unique needs and concerns of the transportation logistics business in mind. For instance, here's some of the ways we help you build your trucking business:



LEGISLATIVELY SPEAKING

- > We passed the **400-lb exemption with regard to truck weights** to accommodate Auxiliary Power Units (APUs), making it feasible for truckers to be more efficient and maintain payload profitability.
- > We successfully passed a permit program allowing a **10% increase in scale tolerance, authorizing up to 88,000 pounds** on certain roads, making it easier for you to get trucks from point A to point B.
- > We successfully passed **anti-indemnification legislation that voids any motor carrier contract language** that seeks to hold harmless the shipper for intentional acts or negligence that result in damage or loss. *Now that's a breath of fresh air for your insurance rates.*
- > We **reduced the across-the-board increase in tag/title fees** from a proposed 100% increase (a \$100 million impact on the heavy trucking industry) to just 35%. *That's money in your back pocket every single year.*
- > We **realigned and protected intrastate hours of service**, assuring maximum effectiveness and efficiency for Florida's intrastate haulers. *We've got our eye on upcoming federal hours of service changes, as well.*
- > We **defeated proposals that would have imposed a sales tax on interstate freight bills** that also included equipment and repair parts. The last thing you need is another tax on the trucking industry.



FOR THE MANAGEMENT

- > Our extensive calendar of events allows **managers and top-level officials** to meet industry peers, get face time with industry decision-makers, and learn best practices from some of the most savvy businesspeople in the state.
- > The FTA's **annual competitions**, such as SuperTech and Truck Driving Championships, are a powerful tool for employee motivation, training, and morale.
- > Through the power of numbers, the FTA **negotiates special "members-only" purchasing agreements** with Affinity Partners, affording you special discounts on services you probably already use.
- > **Timely news updates and industry hot topics** hit your in-box on a regular basis—condensed with the cream of the story on top—so you don't have to waste precious daylight.



AT THE EMPLOYEE LEVEL

- > FTA's **Safety Management Council** and **Technology & Maintenance Council** offer tremendous opportunities for leadership, professional education and performance-boosting best practice training.
- > The annual **SuperTech and National Trucking Driving Championships** competitions are the first step to competing nationally at these prestigious events.
- > **Online training opportunities and face-to-face workshops** bring the classroom to the terminal for many of our companies. Industry updates from leading-edge suppliers give your techs and safety people a leg up on the competition.

**FOR OVER 75 YEARS,
WE'VE BEEN WITH YOU
EVERY SINGLE MILE**

Interested in joining? Call (850) 222-9900 for information today!

